



**SECURE**  
POWER SOLUTIONS

EC 10856

Don't get left in the dark.  
Choose Secure Power  
Solutions for all your  
Critical Power needs.





“

We provide immediate and consistent high quality power in the case of an outage - for peace of mind, choose **Secure Power Solutions.**

”





# Who we are...

## A Leading WA Critical Power Provider



Secure Power Solutions was founded in 2012 and is fast on its way to becoming the West Australian leading secure power company, using the highest quality uninterruptible power supplies (UPS) on the market.

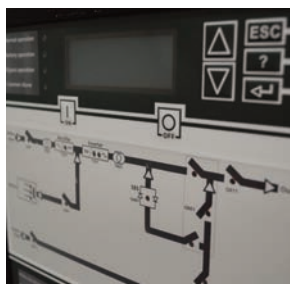
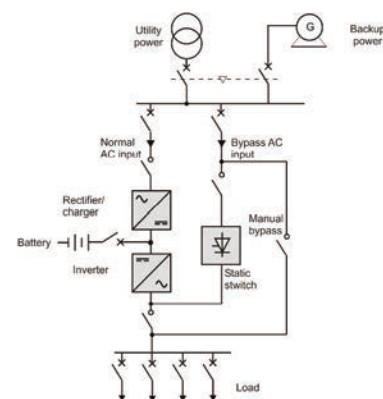
The company is 100 percent WA owned and run by a team of highly skilled and experienced directors and technicians.

Our extensive range of equipment guarantees a constant secure power supply in the event of a power outage, to ensure your operation continues to run efficiently and smoothly.

Secure Power Solutions has a wide diverse customer base spanning across oil and gas, resources, local government, hospitals, data centres, and power stations.

We are with you throughout your power journey, from the safe installation to the continued maintenance, to guarantee trouble free operation around the clock.

By choosing us you choose the highest quality professional secure power company in Western Australia.







**Our power as an organisation comes from achieving outstanding customer satisfaction for all our clients.”**

Managing Director, Tony Rutter.



## Core Values

### **Independence**

As we're not aligned to any brand, we can offer unbiased advice and solutions.

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### **Industry Expertise**

We have industry expertise. Our three directors have combined industry experience of more than 90 years, making us the experts in secure power systems.

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### **Integrity**

We have integrity to our clients and suppliers. Our commitment to customer service means a lifetime of support for you and your critical power systems.





# Our Critical Power commitment to you

Secure Power Solutions have been working with G&C Computer Services delivering routine maintenance services for several of their end users as well as a major computer room relocation project.

Gordon Reynolds Managing Director – G&C Computer Services says; “We rely on Secure Power Solutions as they are the renowned local specialists in the critical power field and provide us with independent advice and on site services.”

G&C Computer Services

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And more...

“Just a quick note thank you for the wonderful contribution you made to the Datapod team at Leinster.”

Datapod

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“Greatly appreciate your work. I always get good feedback from the crew after your technician’s visits.”

E&I Engineer, Offshore Facility

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“It is important to us to align ourselves with partners whose experience in the industry and growth direction matches ours. Although Secure Power Solutions formed only in 2012, their team will be a great extension to our existing services team.”

James Fraser, Socomec Australia Managing Director.

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Authorised service partners for:



A woman with her hair in a ponytail, wearing a dark blazer over a white collared shirt, is seated at a desk in a server room. She is looking at a laptop. The room is dimly lit with blue ambient lighting. In the background, there are server racks with various cables. On the right side of the image, there are two large, overlapping red and dark blue diagonal stripes.

# Our Services

- **Full ongoing maintenance**

At Secure Power Solutions, we tailor make maintenance plans to suit your particular requirements because we understand the importance of regularly ongoing checks to prevent systems failing. Our highly qualified electrical/power electronics technicians can provide regular maintenance for UPS, batteries, standby generators, active harmonic filters, DC rectifier systems, inverters and static switches.

- **24-hour call out service**

Here at Secure Power Solutions, we know that a breakdown in your secure power services can mean costly downtime. That's why we offer a 24-hour call-out service for all our customers. When you call the 24-hour helpline, you're put through directly to one of our local technicians here in Australia, who has knowledge of your specific site and can react quickly to your requirements, keeping downtime to a minimum.

- **Battery testing, replacement and upgrades**

Many battery systems do not last as long as expected. One of the main causes is the incorrect commissioning of the batteries when first installed. At Secure Power Solutions, we are able to independently test your batteries and recommend a replacement solution to suit your facility and budget. By regularly maintaining your battery systems from the date of commissioning you will be able to maximise the lifespan of your investment.

- **Site Auditing**

Secure Power Solutions can provide a complete audit service and comprehensive report on your UPS assets. We are able to provide audits of your harmonics, power efficiency and critical power systems. We are equipped to carry out thermography of your UPS and batteries.

- **Independent advice on all critical power requirements**

Secure Power Solutions technical team has extensive practical experience in making sure the electrical infrastructure of a UPS product – both upstream and downstream – is robust enough to withstand any power outage or surge. We work closely alongside electrical contractors, product integrators, resellers and data-centre managers, to provide independent, expert advice for both new and existing facilities.

- **Project management**

Secure Power Solutions provides project management for effective and efficient critical power installations and data centres. Many decades of experience in this field ensures the work is completed within budget and on time.

- **Factory Acceptance Testing**

The factory acceptance testing of the UPS and associated batteries is critical to capture any defect or non-compliance prior to the product being shipped to site. At Secure Power Solutions we have an in-depth understanding of the product technology and provide comprehensive reports and documentation.

- **Site commissioning and witness testing**

Final site witness testing is a critical component in any project, as failures result in downtime and a costly repair bill. Secure Power Solutions have performed and overseen witness testing on numerous large projects and our competent experts are available for this service. While we do not replace vendor commissioning of the UPS and batteries, we are frequently asked by the vendor to perform the commissioning due to our extensive experience in this area.



# Power is in our **People**

The three members of the executive management board have over 90 years accumulated experience between them and offer a gold class standard in secure power services.



## **Managing Director - Tony Rutter**

With more than 27 years' experience in the secure power industry, in both Australia and the UK, Tony Rutter brings outstanding international expertise to the company. Having completed his electronics apprenticeship for the Ministry of Defence in the UK, he went on to work for two leading UPS manufacturers, gaining invaluable experience and skills. In 1995 he joined Harath and dedicated the following 12-years to expanding his secure power management skills.

Tony immigrated to Perth in 2007 to work for the major manufacturers Chloride and APC/Schneider Electric IT. He went on to factory witness test and commission the world's then largest submarine battery charger in the world; a parallel redundant 2,500kW 550Vdc customised programmable system. Tony launched Secure Power Solutions in 2012 with the aim of setting a new Australian standard for secure power services in Australia – a goal he quickly achieved.



## **Technical Services Director - John Barker**

John brings over 35 years' experience in the Western Australian electrical industry to Secure Power Solutions and he has been with the company from the outset. He spent the formative years of his career working for Air Services Australia as the lead electrical technical officer before joining the secure power industry in 1990.

John has been responsible for commissioning many of the flagship UPS installations in the WA oil & gas industry, remote mine sites and commercial sites. With his extensive experience commissioning industrial and customised UPS systems, he is considered a highly accomplished specialist in this sector. His widely recognised proficiency in this area regularly takes him interstate and overseas to commission and oversee projects for clients.



## **Business Development Director - Chris O'Nions**

Chris's experience in the secure power industry spans over 30 years. He holds an electrical engineering qualification as well as an electrical licence achieved while working for Air Services Australia.

His work in the UPS services field with Emerson the early 1990's saw him gain extensive practical experience. In 1998, Chris launched MGE UPS Systems (now part of Schneider Electric) in WA, where he focused on industrial UPS systems. This involved design input and project management of secure power on some of the State's largest mining and oil & gas projects. In 2008, Chris joined APC (now Schneider Electric) in a national senior leadership role, where he was the primary instigator for huge growth in their industrial secure power sector. Apart from several large LNG projects he has also worked on large power UPS projects in Datacentres, Health, Defence, Energy, Water, Transport, telecommunications and commercial sectors.



# Why Choose Secure Power Solutions?

By choosing Secure Power Solutions you will have access to dedicated professionals with many decades of experience in this highly specialised area of constant reliable power.

We will use our expertise to guide your company through the often daunting maize of suppliers and different technologies available.

As a completely independent company all our advice is unbiased and based solely on the most cost effective and efficient solution for all your power requirements.

We do not favour specific manufacturers, but rather select the support system that will guarantee your operation a constant power supply.

Our commitment to customer service means a lifetime of support for you and your critical power systems to ensure operationally you are running at 100 percent capability.

**"The Secure Power Solutions team genuinely cares about your success and we pride ourselves on helping your company achieve its goals."**



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Secure Power Solutions  
- critical power when you need it most.